

Director Dezvoltare / Director Comercial / Director Marketing

Bărbat, 35 ani, superioare studii.



Datele de contact ale candidatului sunt contra cost. Detalii aici: <http://www.rabota.md/cv/>

Salariu	39000 MDL
Program de lucru	Full-time
Chișinău	Chișinău
Calatorii de afaceri	disponibil pentru detașări de serviciu

Experiența de muncă

11 ani și 7 luni

septembrie 2016 - februarie 2018
1 an și 5 luni

Director Dezvoltare si Marketing

GRAND EST SRL Romania, Bucuresti
(Bucuresti), Vânzări

- Responsible for the management of all strategic and operational Marketing and Customer Relationship
- Provide market feedback to the company leadership regarding competitive offerings, prospect needs and generate product development ideas.
- Take ownership of the management of the sales and marketing functions of the business.
- Drive increased revenue and profit to achieve the Company`s ambitious growth.
- Planning and coordinating the implementation of business plans and the penetration of new markets.

noiembrie 2009 - septembrie 2016
6 ani și 10 luni

Director Dezvoltare si Marketing

Virament-Com SRL
(Chișinău), Vânzări

- Responsible for the management of all strategic and operational Marketing and Customer Relationship
- Provide market feedback to the company leadership regarding competitive offerings, prospect needs and generate product development ideas.
- Take ownership of the management of the sales and marketing functions of the business.
- Drive increased revenue and profit to achieve the Company`s ambitious growth.
- Planning and coordinating the implementation of business plans and the penetration of new markets.

iulie 2006 - noiembrie 2009
3 ani și 4 luni

Broker Asigurari

CIA ASITO SA
(Chișinău), Asigurări

Manager zonal vanzari Polite Asigurare

Education

Studii superioare

până in 2010	ASEM, Business Administration Marketing and Logistics
până in 2007	Colegiul National de Comert, Contabilitate Contabilitate
până in 2006	Business School Kultur Kontakt, Salzburg, Austria, Business International Trade

Competente-cheie

- Analiza de piata
- Negocieri
- Management
- Marketing
- Vanzari
- Analitic
- Optimizare procese

Competente lingvistice

Romana	Materna
Rusa	Fluent
Engleza	Fluent
Spaniola	Medium
Germana	Elementar

Informații suplimentare

Calatorii de afaceri	disponibil pentru detașări de serviciu
Cetățenie	Moldova, Romania
Permis de conducere	B
Despre mine	Optimist, insistent, depasesc usor situatiile de conflict, accept pozitiile argumentate