Head of department, Project Manager, Brand Manager, Product Manager

Bărbat, 32 ani, superioare studii.

Datele de contact ale candidatului sunt contra cost. Detalii aici: http://www.rabota.md/cv/

Salariu	65000 MDL
Program de lucru	Full-time
Chișinău	Chișinău
Calatorii de afaceri	disponibil pentru detașări de serviciu

Experiența de munca

9 ani și 11 luni

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noiembrie 2021 - până in prezent
2 ani și 5 luni

E-COMMERCE customer relationship manager

Victoriabank
(Chișinău), Banci, investitii, leasing

Improve customer retention, which is more cost-effective than customer acquisition.
Determine what your customers want so you can make smarter business decisions.
Develop better approaches to marketing, sales, and customer service.

ianuarie 2021 - noiembrie 2021
10 luni

Head of DELL EMC Department

MUK
(Chișinău), IT, Internet

Creation and development of a partner network;
Designing solutions, generating specifications and calculating costs;
Creation of marketing plans and promotions;
Warehouse stock formation;
Maintaining analytical data on competitors;
Sales forecasting;
Market and industry research, analysis of development trends;
Preparing and conducting presentations;
Consulting partners on technical issues;
Participation in negotiations with clients;
Formation of sales plans and control of their further implementation.

octombrie 2019 - decembrie

Inginer de sisteme software

2020 1 an și 2 luni	**Xontech Systems** (Chișinău), IT, Internet - Identify business requirements in software development projects - Elaboration of functional specifications and testing plans for the project - Level 2 support for portfolio applications - Maintaining relationships with suppliers, planning and tracking product orders - Monitor the progress of the project and provide post-implementation support - Carrying out technical trainings - Technical management of projects - Implementation Back-Up systems (DELL, Veam) - Implementation of security systems (Antivirus Systems, Multifactor Authentication, Network Security Systems, UEM Systems,) - Implementation of document management systems
martie 2018 - octombrie 2019 1 an și 7 luni	## Software Systems Engineer **I.C.S. "Reliable Solutions Distributor" S.R.L.** (Chișinău), IT, Internet - Identify business requirements in software development projects - Elaboration of functional specifications and testing plans for the project - Level 2 support for portfolio applications - Maintaining relationships with suppliers, planning and tracking product orders - Monitor the progress of the project and provide post-implementation support - Carrying out technical trainings
august 2016 - octombrie 2018 2 ani și 1 luna	## Programming Engineer **B.C. "Victoriabank" S.A.** (Chișinău), IT, Internet - POS-Terminal programming based on Verifone - Installation / Configuration of POS Terminals based on Verifone - Configuration of POS Terminals in OpenWay 4, Way4 Cards Page 2 / 5 EDUCATION AND TRAINING - Training the clients for using the POS -Terminal - Technical support to customers and banking staff both on site and at a distance
martie 2014 - august 2016 2 ani și 5 luni	## Principal Specialist of the Database Management Service **The Service of Civil Protection and Exceptional Situations** (Chișinău), IT, Internet - Database Administrator - Web page administrator - National administrator of the SPCSE - Managing applications for information - Network Administrator
martie 2014 - noiembrie 2014 8 luni	## Diver of Diving Service **The Service of Civil Protection and Exceptional Situations** (Chișinău), Serviciul public

- Carrying out the search and rescue work for the people who had suffered in the water.
- Providing the first medical aid to the people after their extraction from the water.
- Verification and preparation of rescue means for underwater works.
- Detection and extraction of bodies from underwater.

Education   Studii superioare

până in 2021	UTM, FCIM Tehnologii Informationale in Afaceri
până in 2013	UTM, FCIM IA

Instruire continua, cursuri de formare

2020	Technical , Commercial, ESS) in F-Secure PSB and RDR, or. .
2020	SE_ Data Protection Credential 2020 in DELL, or. .
2020	SE_ High-end Storage Credential 2020 certificate in DELL, or. .
2020	SE_ MidRange Storage Credential 2020 certificate in DELL, or. .
2020	SE_ Server Credential 2020 certificate in DELL, or. .
2019	Technical Specialist, Certified Sales Specialist, MSP Specialist in BitDefender, or. Chișinău.
2018	Contact, Contract, HR, Visitor, Invoice, Knowledge in ELO Business Solutions, or. Chișinău.
2018	Server Associate Server Practitioner) in OneSpan Authentication, or. .

Competente-cheie

Security solutions: F-Secure, BitDefender, McAfee, Malwarebytes, MobileIron, OneSpan
- Good knowledge – Instalation Administration : Windows Server, Active Directory
- Good knowledge of the SQL dialect for the MS SQL Server PostgreSQL, MYSQL, MariaDB platforms.
- Virtualization: VMware vSphere, Microsoft Hyper-V
- Back-up: DELL, Veeam
- Operating systems management: Windows (Server and Desktop), Linux (Server and Desktop)
- Good knowledge (CMS): WordPress , Drupal , Modx
- HTML5, CSS3,XML,PHP, Java, Java Script, Tomcat, DNS,DHCP,TCP/IP, Active Directory, Adobe Photoshop, Adobe Muse, Geomedia Professional, POS Master Station, POS Loader, OpenWay 4, ELO Digital Office, DIGIPASS Identikey .

Competente lingvistice

Romana	Materna
Rusa	Fluent
Engleza	Comunicare

Informații suplimentare

Calatorii de afaceri	disponibil pentru detașări de serviciu
Cetațenie	Moldova, Romania
Permis de conducere	ABC
Autovehicul propriu	automobil personal
Despre mine	Gym,Swimming,Spearfishing,Engines,Auto,Moto, Musical instruments.

Rețele sociale

Acest candidat are trimiteri la paginile sale pe rețelele sociale, pe care le puteți vedea achitând pentru acces. Detalii aici: https://www.rabota.md/ro/prices/cv