

Сотрудник, Отдел развития

Bărbat, 26 ani, medii studii.



Datele de contact ale candidatului sunt contra cost. Detalii aici: <http://www.rabota.md/cv/>

Salariu	24000 MDL
Program de lucru	Full-time
Chișinău	Chișinău
Calatorii de afaceri	disponibil pentru detașări de serviciu

Experiența de munca

1 an și 1 luna

ianuarie 2023 - martie 2024
1 an și 1 luna

Business Development Representative (United Kingdom)

SIA KREISS

(Peste hotare), Transport, logistică și comerț exterior

Demonstrated expertise in sales management, strategic partnership development, and business negotiation, resulting in successful agreement negotiations with target partners.
Skilled in conducting face-to-face and video meetings with current and potential partners, effectively communicating and building relationships to achieve mutually beneficial outcomes.
Utilized communication and negotiation skills to secure favorable terms and agreements with partners, contributing to the overall success of the company.

Education

Studii medii

până în 2016

Queen's College, Taunton, United Kingdom

Competente-cheie

- Data Entry – Experienced Level
- Sales Management – Experienced Level
- Business-to-Business (B2B) negotiations – Experienced Level
- 1C Enterprise – Intermediate Level
- Trello – Experienced Level
- Mapon – Beginner Level
- HubSpot – Experienced Level
- Windows OS – Experienced Level
- Cold Calling – Experienced Level

- Market Research – Experienced level

Competente lingvistice

Rusa	Materna
Romana	Nu cunosc
Engleza	Fluent
Ucraineana	Elementar

Informații suplimentare

Calatorii de afaceri	disponibil pentru detașări de serviciu
Cetățenie	Letonia